

With wit and humour Schiff explains:

- 1. The roots of economic growth.
- 2. The economic benefits of underconsumption.
- Where savings come from.
- Why economic growth is dependant on savings.
- How consumer spending stiffels economic growth.
- 6. How capital is created.
- 7. How governments destroy capital.
- 8. The four uses of capital.
- How capital benefits even those who don't have any.
- 10. The destructive nature of consumer credit.
- How free enterprise forces capitalists, no matter how mean and greedy, to benefit society, if they want to get richer.
- 12. Why government can not expand credit.
- How the federal government loots society's limited store of savings.
- How the Federal Reserve operates as the U.S. Government's partner in crime.
- Where inflation comes from and why prices go up.
- 16. How the government creates unemployment.
- 17. The myth of government "jobs" programs.
- Why most politicians are deceivers. (this of course will not be news to many, but this book will allow you to cite chapter and verse.)
- How the U.S. government destroys America's ability to produce.
- 20. Plus a whole lot more!

HOW AN ECONOMY GROWS WHY IT DOESN'T



by IRWIN A. SCHIFF Art by VIC LOCKMAN

BOOKS BY IRWIN SCHIFF

The Great Income Tax Hoax

How An Economy Grows and Why It Doesn't

The Social Security Swindle — How Anyone Can Drop
Out

How Anyone Can Stop Paying Income Taxes

The Kingdom of Moltz

The Biggest Con: How The Government Is Fleecing You

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Dedicated to CAAIM SMITH, who in his book "Wealth of Mations" 1716, laid a foundation for the science of economics which is in sharp contrast to the voodoo economics now being preached in this nations capitol.



trwin A. Schiff was born in New Haven, Connecticut in 1928, and is a graduate of the University of Connecticut, where he majored in economics and accounting. After serving in the Army Finance Corp, he entered the life insurance field. He earned a C.L.U. degree in 1958, opened his own agency in 1960, and became a licensed (N.A.S.D.) securities salesman in 1962. His extensive business and financial dealings afforded him ample opportunity to view first hand the distortions, the inefficiencies and the hardships caused by government regulation, taxation, and economic interference.



In 1968, he testified before the Supreme Committee on Banking and Currency opposing removal of gold backing from U.S. currency. His testimony while diametrically opposed to that of all government witnesses, proved to be dead right, while those of government "experts" proved to be dead wrong.

Growing increasingly fearful that irresponsible policies pursued by Washington politicians could only lead to economic and social disaster, he decided, in 1974, to write a book explaining why and offering solutions to prevent it.

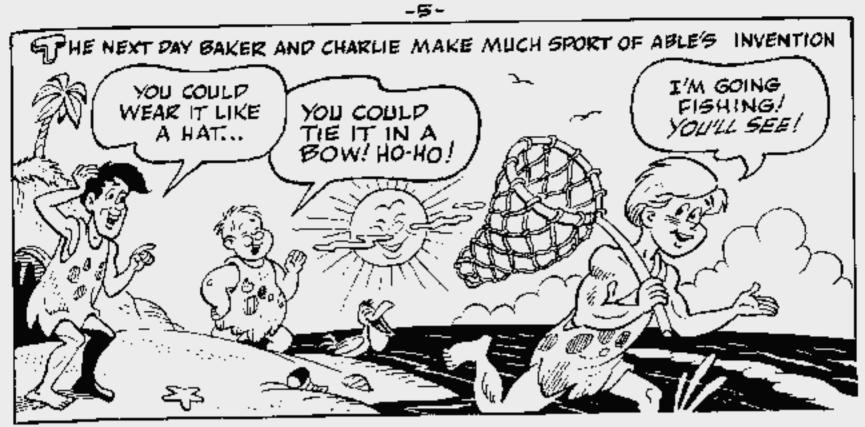
That book, entitled *The Biggest Con: How the Government is Fleecing You*, contains the original narrative from which *How An Economy Grows and Why It Doesn't* was taken. For a more indepth, academic treatment of how the U.S. Government creates such things as inflation, unemployment, poverty and crime and how it can destroy an economic system, read *The Biggest Con*.

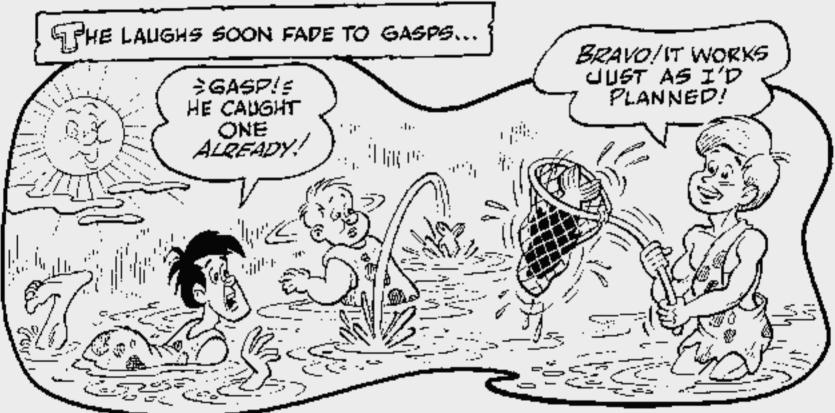














ABLE'S SAVINGS CREATE CAPITAL



WITHOUT A SUPPLY OF SAVINGS (CAPITAL) AN ECONOMY CANNOT GROW!





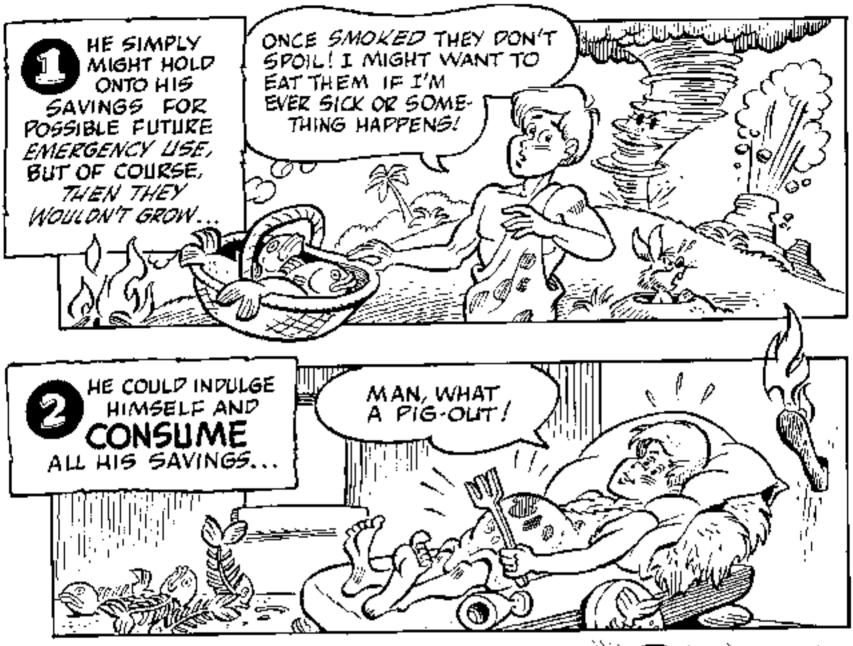


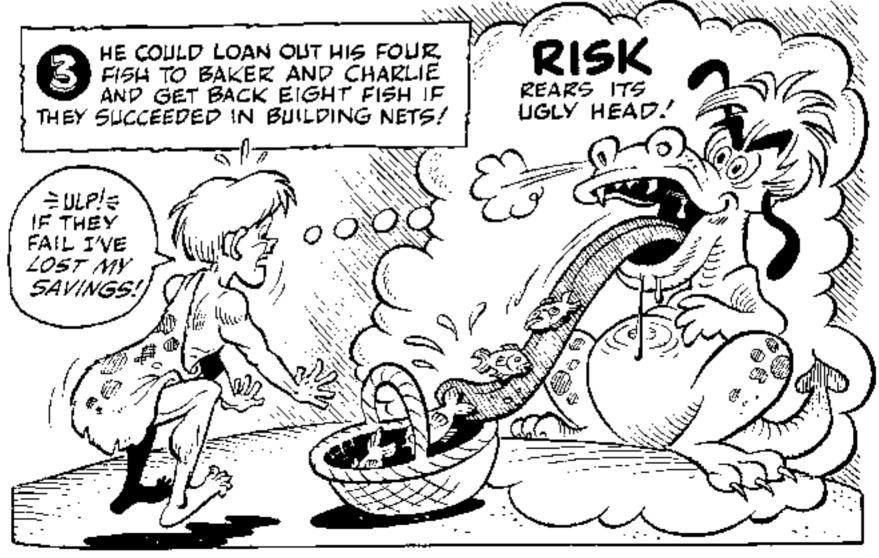




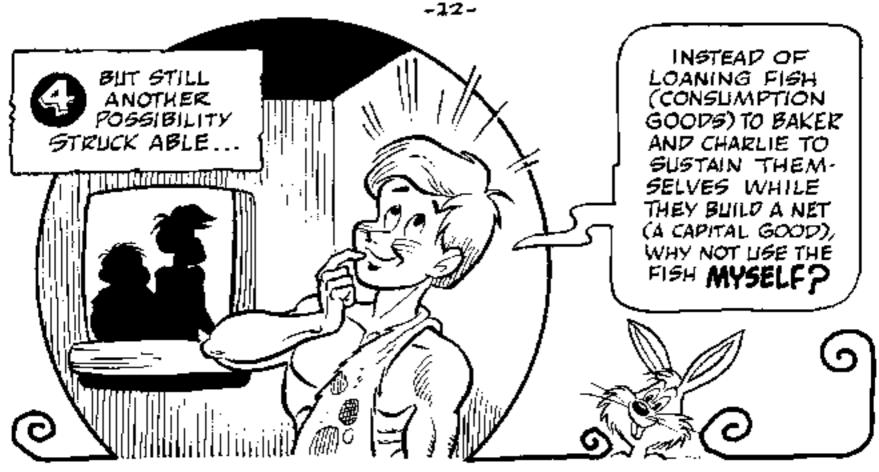
TWO-WAY BENEFITS

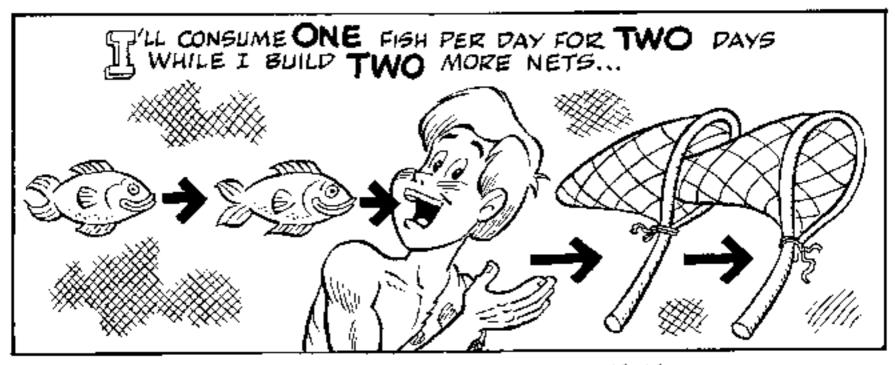


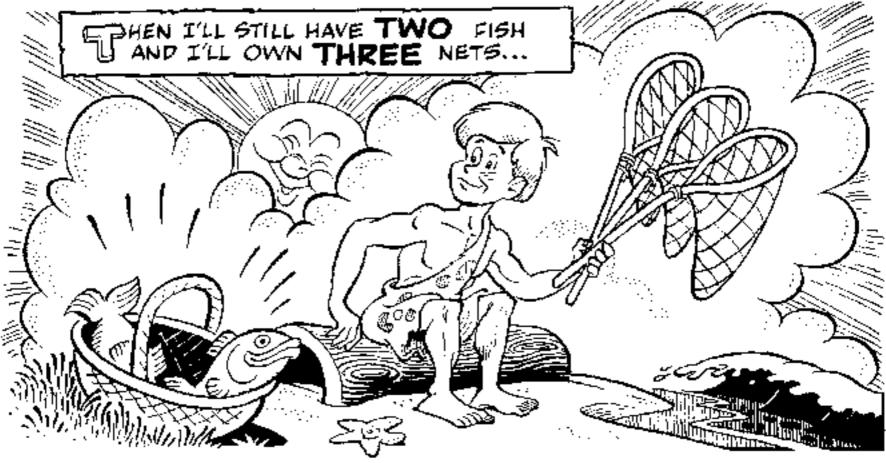












IT BEATS LOANING 4 FIGH TO BAKER AND CHARLIE TO BUILD THEIR OWN NETS! THAT WOULD HAVE EARNED ME A TOTAL OF ONLY 4 FISH!



OF COURSE BAKER AND CHARLIE MIGHT ONLY ZENT THE NETS FOR 2 Days... THEN USE THEIR SAVINGS TO BUILD NETS FOR THEM-SELVES ... I'D BE ONLY **2** FISH AHEAD!

WHAT TO DO P.... LOAN OUT 4 FISH, SO BAKER AND CHARLIE CAN BUILD THEIR OWN NETS, AND GET 8 FISH BACK, OR ... EAT TWO OF MY FISH WHILE BUILDING 2 MORE NETS FOR RENTAL THAT MIGHT BRING BACK ONLY 2 FISH. BUT POSSIBLY STEADY RETIREMENT EARNINGS ! $\{\prod_{i\in I_{i}}^{|I|}|I(i)|I(i)| \}$ DECISIONS ... DECISIONS! BUT NO MATTER WHICH WAY HE GOES, SUCCESSFUL, ABLE WILL HAVE INCREASED HIS AND SOCIETY'S CAPITAL!



ABLE (AND SOCIETY) HAS ONLY FIVE THINGS HE CAN DO WITH HIS SAVINGS GAINED BY SELF-SACRIFICE...



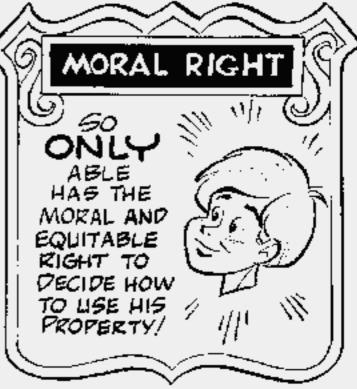
WHATEVER ABLE DOES IT WILL BE BASED UPON THE RELATIVE RISK AND PROFIT REWARDS & HIS PERSONAL ECONOMIC NEEDS!











HATEVER CHOICE ABLE MAKES EVENTUALLY WILL ENABLE THE COMMUNITY
TO GENERATE 3 EXTRA FISH PER DAY, ASSUMING THEY ALL CONTINUE TO WORK JUST AS HARD!



WHO MAY

ONLY BE

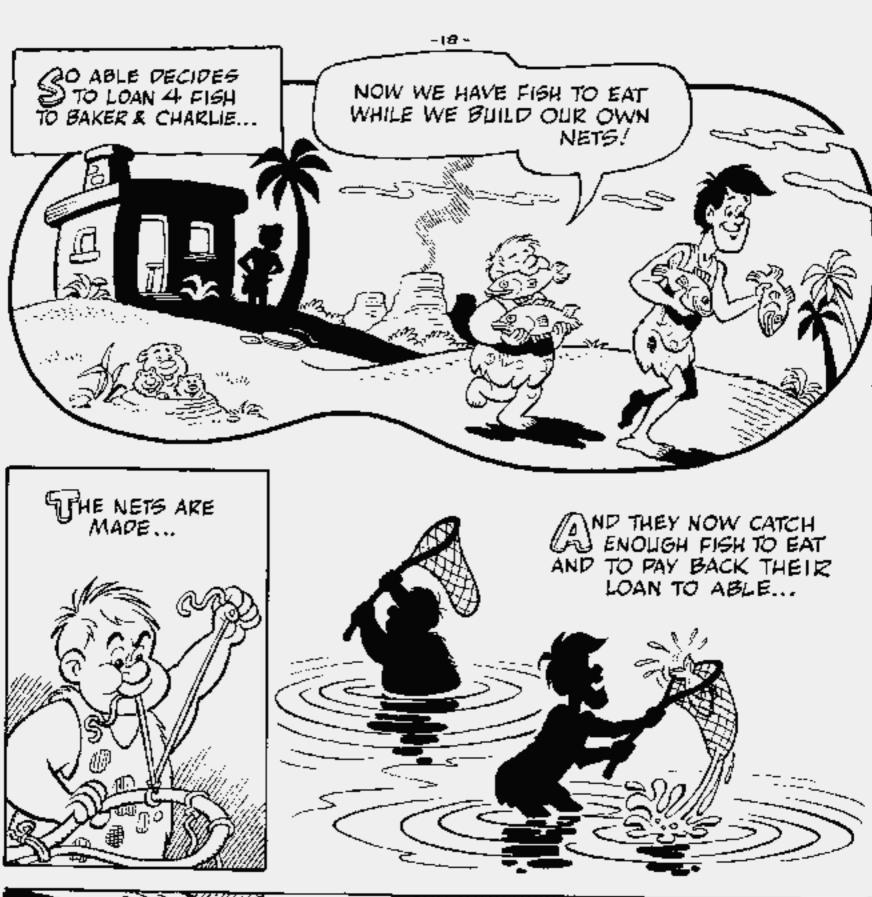
MOTIVATED

BY PERSONAL
GAIN TO
RAISE THE
STANDARD
OF LIVING
OF OTHERS!

AS HE

PERSONALLY

USES IT UP/







株 BETTER FISH TRAP





СНИМР!

NATURAL DISASTERS...OF GOD

THESE MAY DISRUPT THE ISLAND'S ECONOMY BY DAMAGING

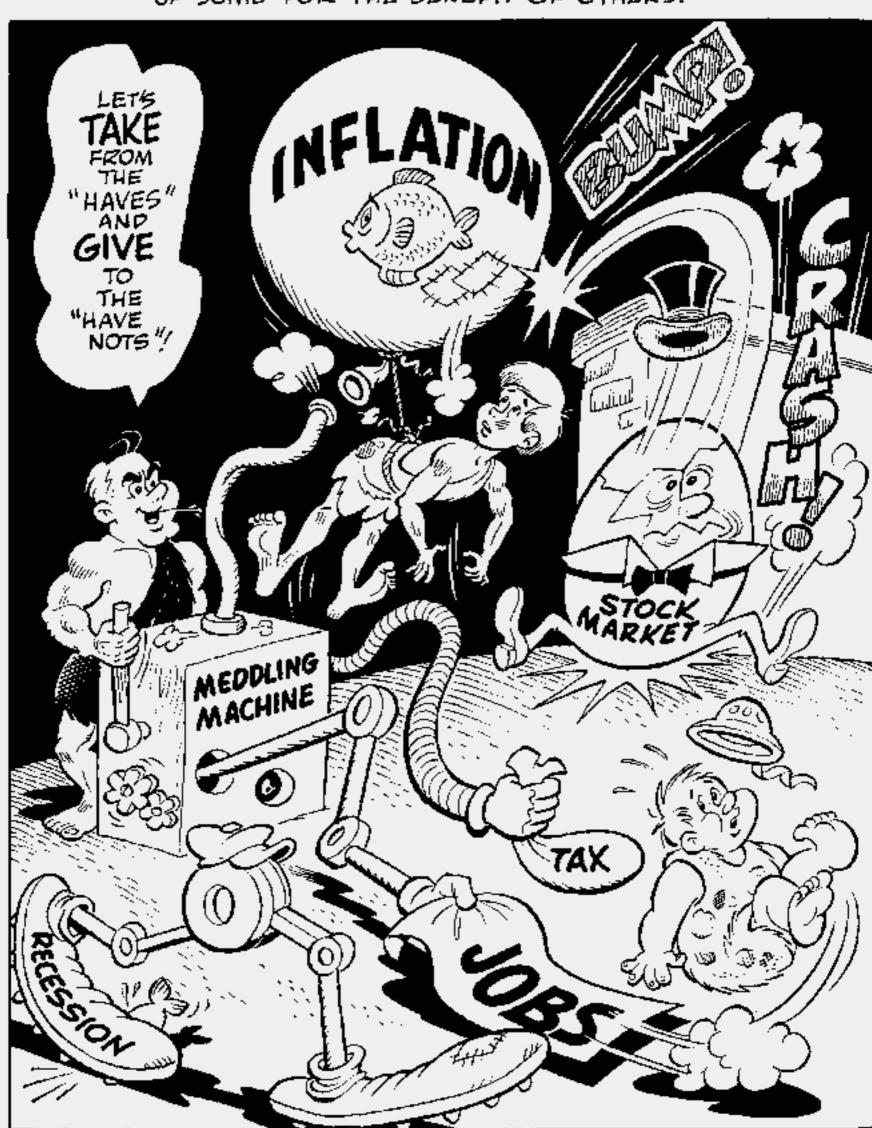


BUT WHEN WE FIND
"HARD TIMES" (SUCH
AS RECESSION AND
DEPRESSION) IN THE
ABSENCE OF
NATURAL DISASTERS,
THEIR CAUSE
IS
MAN-MADE!



UNNATURAL DISASTERS

THROUGHOUT HISTORY UNNATURAL DISASTERS HAVE BEEN CAUSED BY NONPRODUCTIVE POLITICIANS MEDDLING IN THE NATURAL ECONOMIC ORDER TO STEAL THE PRODUCTIVITY OF SOME FOR THE BENEFIT OF OTHERS.













GIVE

ME ONE

GOOD

REASON!





CREQUENTLY REFER TO "EXPANDING" OR "EASING" OF CREDIT! BUT CAN ANYBODY DO THIS AT COMMAND?

CAN A STATIST

MAGICIAN

REALLY MAKE

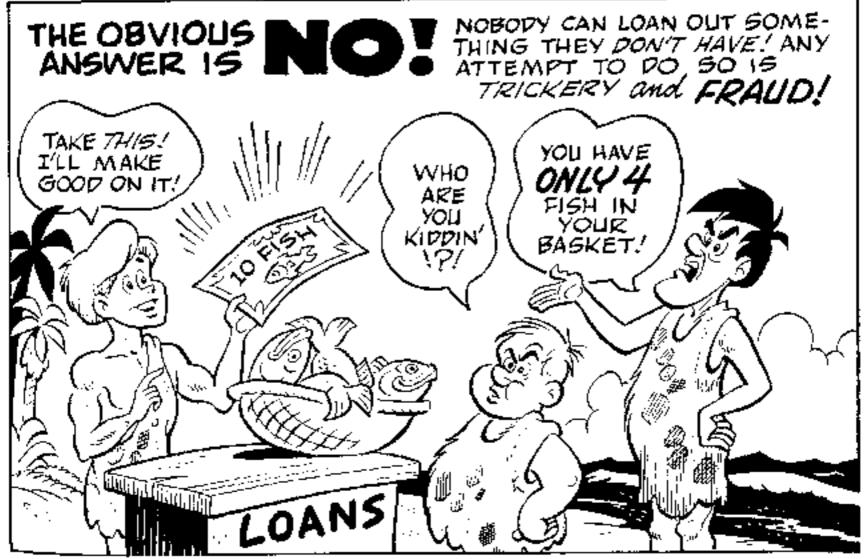
MORE WEALTH

AVAILABLE TO

LOAN BY A MERE

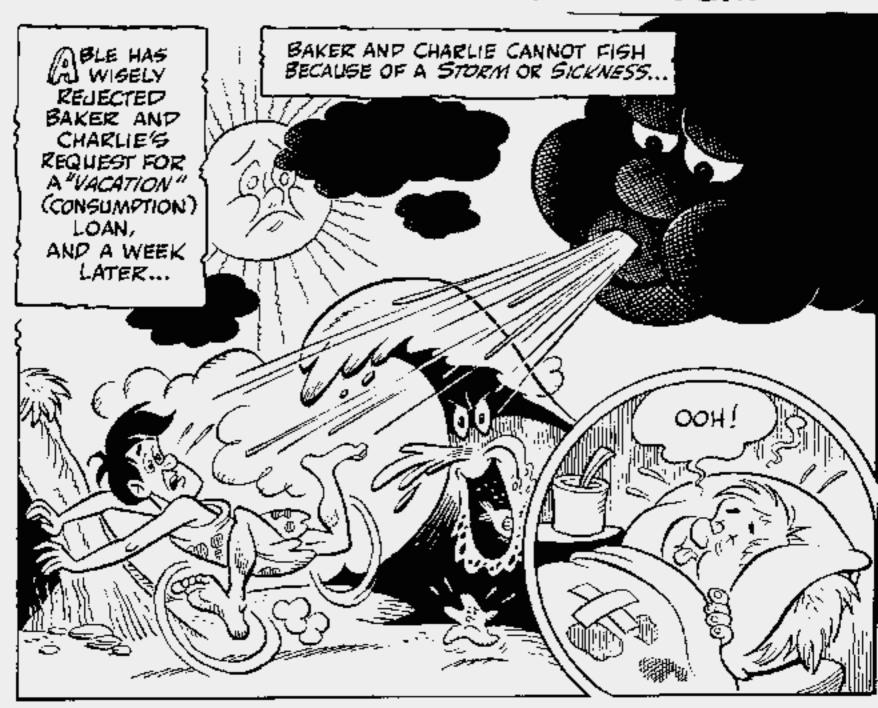
WAVE OF HIS

MAGIC?

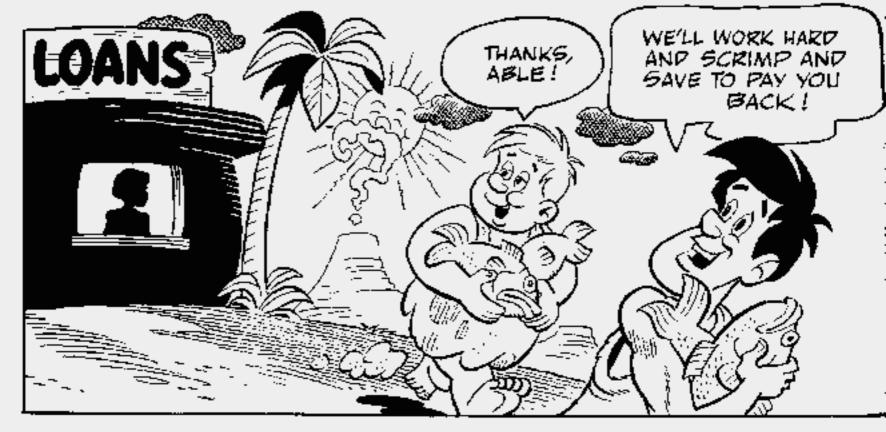


THE ISLAND'S TOTAL SUPPLY OF CREDIT IS LIMITED BY ITS TOTAL SUPPLY OF FISH.

THE EMERGENCY LOAN for CONSUMPTION



MOW, OUT OF COMPASSION, ABLE MAKES A CONSUMER LOAN OUT OF HIS SACRIFICIALLY ACCUMULATED SAVINGS SO THAT BAKER AND CHARLIE CAN EAT AND LIVE TO WORK ANOTHER DAY...



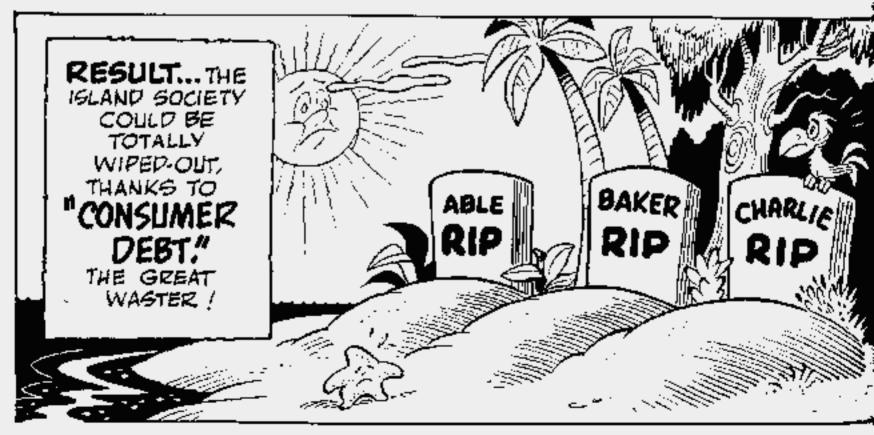
BUT SUPPOSE ABLE HAD GRANTED THE ORIGINAL & NEEDLESS

CONSUMPTION LOAN FOR A VACATION









SURVIVAL OF THE SAVERS

OTHER HAND, ABLE REFUSED TO MAKE THE "VACATION LOAN," HE WOULD HAVE HAD "EMERGENCY FUNDS" AVAILABLE TO WEATHER THE STORM...



THE LIFE AND DEATH OF SOCIETY!

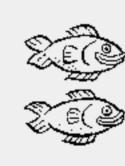
LESSON:

CONSUMPTION LOANS WASTE SAVINGS

የበበላ

OR CAPITAL LOANS
TEND TO INCREASE
SAVINGS

Loan Interest Increase

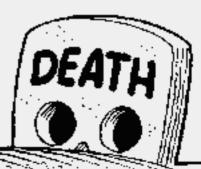








DIFFERENCE



SAVINGS

CONSUMER DEBT

CAPITAL LOAN RISK

OF COURSE, NOT ALL INVESTMENTS OR CAPITAL LOANS WORK
OUT, AND THIS CAN ALSO BRING ABOUT A REDUCTION AND A
WASTE OF SOCIETY'S STORE OF SAVINGS! BUT THE ONES THAT WORK
MAKE UP FOR THE ONES THAT DON'T!





LOANS FOR CONSUMPTION PURPOSES REDUCE THE AMOUNT OF FUNDS AVAILABLE TO FINANCE BOTH CAPITAL PROJECTS AND THE PRODUCTION OF MORE CONSUMER GOODS, AND THEREFORE CAN ONLY LOWER SOCIETY'S STANDARD OF LIVING AND ITS ECONOMIC SECURITY.









YOUR
CONSUMPTION
LOANS TOOK
ALL OF THE
ISLAND'S SAVINGS
SO THAT NO LOANS
WERE AVAILABLE
FOR MANUFACTURING
SURFBOARDS, SUNGLASSES, OR ANY
THING ELSE!

GOVERNMENT PROGRAMS ENCOURAGING LOANS TO POOR
QUALITY AND HIGH RISK APPLICANTS DEVELOP A HIGHER
DEGREE OF CAPITAL FAILURE, AND WASTE SOCIETY'S
SAVINGS IN THE SAME WAY AS GRANTING CONSUMER CREDIT!



ENTER THE BULLY

UT NOW LET US SUPPOSE, THAT, WHILE BAKER AND CHARLIE WERE ATTEMPTING TO NEGOCIATE A CONSUMER LOAN FROM ABLE FOR A VACATION FRANKLIN DEE THE ISLAND'S BULLY SHOWED UP...















IND WHILE THEY (A) WOULD HAVE liked to see their *G*avings grow by LOANS AND INVEST-MENTS, INDIVIDUAL PRODUCERS HAD NEITHER THE TIME NOR TRAINING to Judge the MERITS OF Buginess PROPOSITIONS OFFERED TO THEM...



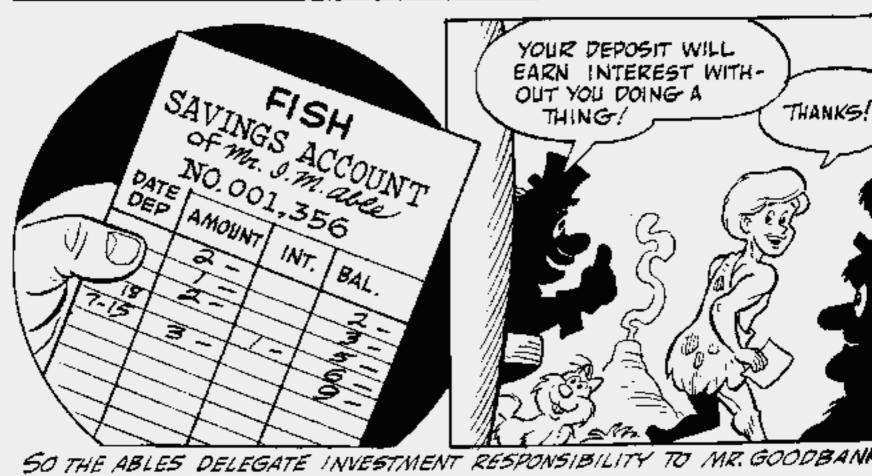
550, AN HONEST AND WISE MEMBER OF THE ISLAND COMMUNITY MAX GOODBANK,

SEEING-A VERY REAL BUSINESS OPPORTUNITY, ENTERS THE SCENE...



How "FISH SAVINGS & LOAN 50 WORKS







BUT MR.GOODBANK DOES HAVE COMPASSION FOR THOSE IN DESPERATE NEED OF CONSUMER

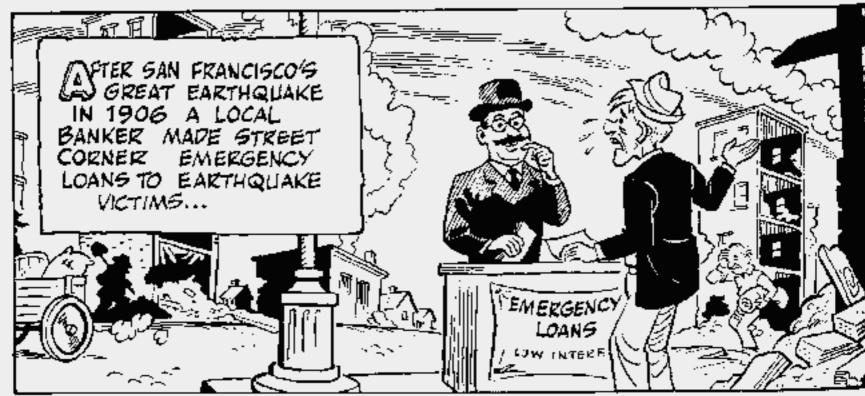
DUE TO DIRE EMERGENCY, POOR HEALTH, LINEMPLOYMENT ETC.

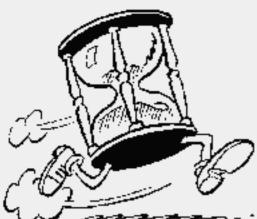


I'LL DO MY BEST TO REPAY THIS LOAN, SIR!



BUT IF Borrowers ARE UNABLE TO PAY BACK THESE LOANS THE BULK OF THE ISLANDS SAVINGS. IS STILL SAVINGS UNTOUCHED AND AVAILABLE FOR ESSENTIAL ISLAND PROJECTS!

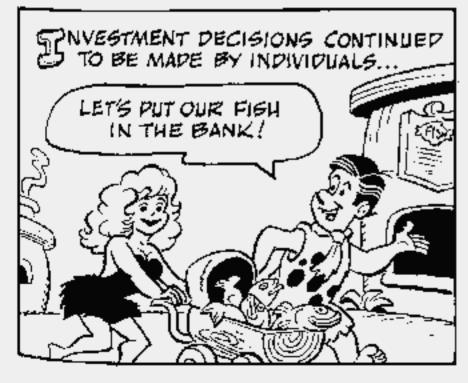




HAVE PASSED SINCE THE ORIGINAL I.M. ABLE MADE HIS PERSONAL SACRIFICE AND CREATED THE ISLAND'S FIRST PIECE OF CAPITAL EQUIPMENT (A NET). THE ISLAND'S ECONOMIC AND SOCIAL PROGRESS BEGAN AT THAT POINT!







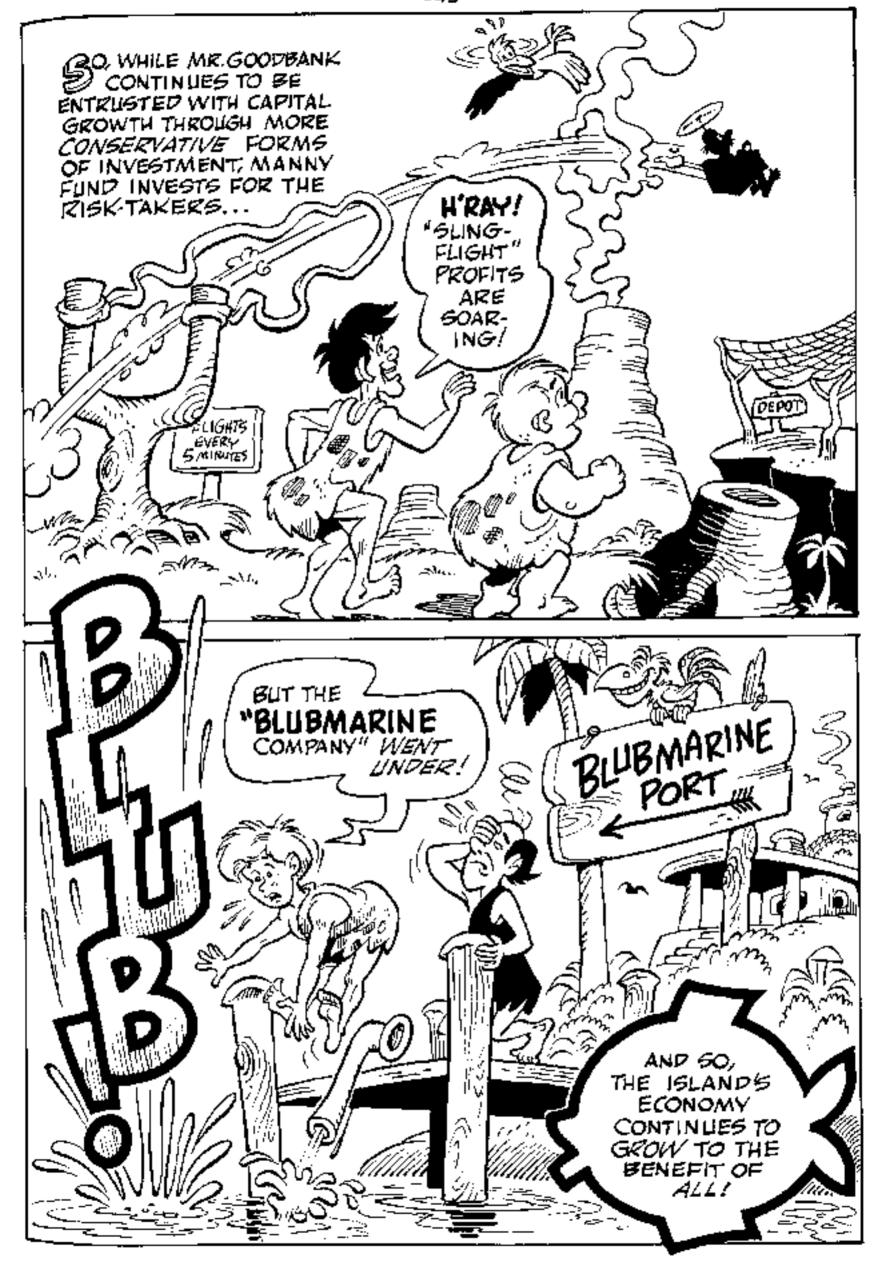


Enter

Manny Fund

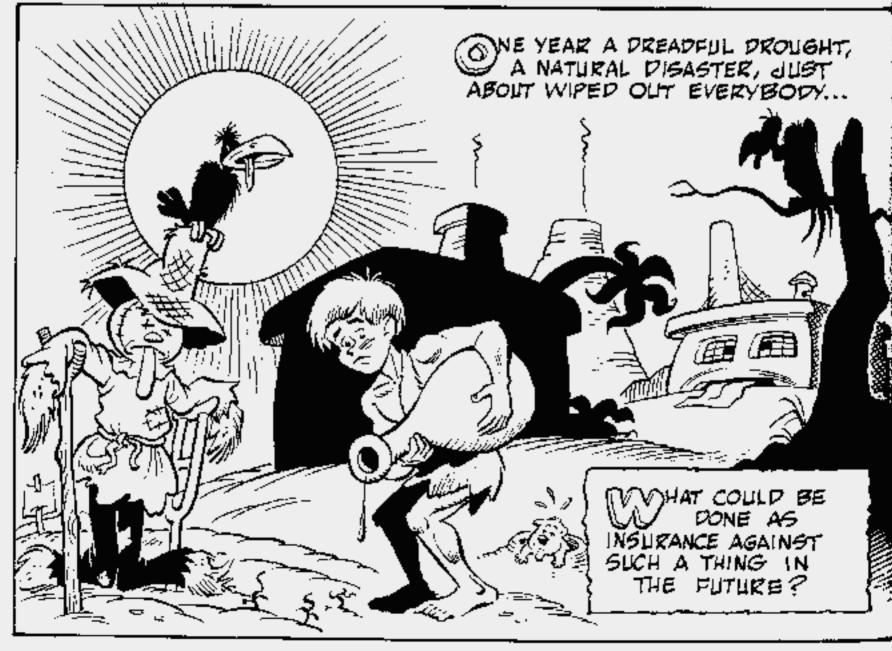






WWATER SUPPLY PROBLEM







the WATER WORKS PROJECT



HE SPLASHING SUCCESS

OF THE WATERWORKS PROJECT FLOWED THROUGH THE ISLAND'S ECONOMY! PIPELINES, AVAILABLE FOR A REASONABLE CHARGE, BROUGHT WATER GREAT DISTANCES!



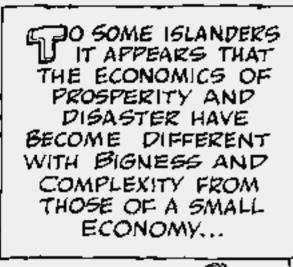


DELIEVED OF THE TASK OF HAVING
WATER BY HAND, EVERYBODY
NOW HAS MORE TIME AND ENERGY
TO DEVOTE TO PRODUCING MORE
CONSUMER GOODS AND DEVELOPING
NEW CAPITAL PROJECTS!





BIG vs. LITTLE ECONOMICS



WOW! IT'S
A WHOLE
NEW BALL
OF WAX...
OR BOX
OF
GEARS!

DUT THIS JUST ISN'T TRUE!

BY BASIC ECONOMIC

PRINCIPLES DO NOT

CHANGE WITH THE SIZE

OF AN ECONOMY...

THEY'RE JUST HARDER TO

SEE BECAUSE OF MORE

COMPLICATED AGENCIES...

AND TERMINOLOGY.

DIRECT RELATIONSHIP
BETWEEN SELF SACRIFICE,
BAVINGS, CREDIT, INVESTSAVINGS, CREDIT, INCENTIVE,
MENT, ECONOMIC INCENTIVE,
SOCIAL AND ECONOMIC
PROGRESS IS ALWAYS
THE SAME!

SIMILARLY,
THE
PRINCIPLES
OF MATH
DON'T CHANGE
WITH THE
SIZE OF
PROBLEMS...



GOVERNMENT on the ISLAND



WAS THERE ANY HELP AROUND!



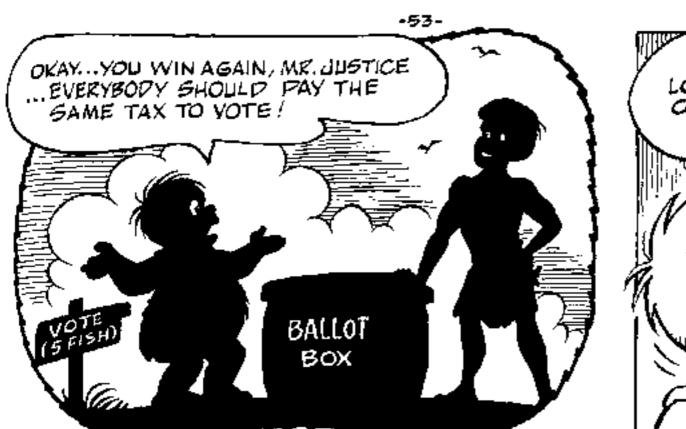


TET THE STUPID and WHO-CARES CITIZEN STAY HOME! IF HE PAYS
TO VOTE HE'LL PAY MORE ATTENTION TO THE ISSUES AND THE

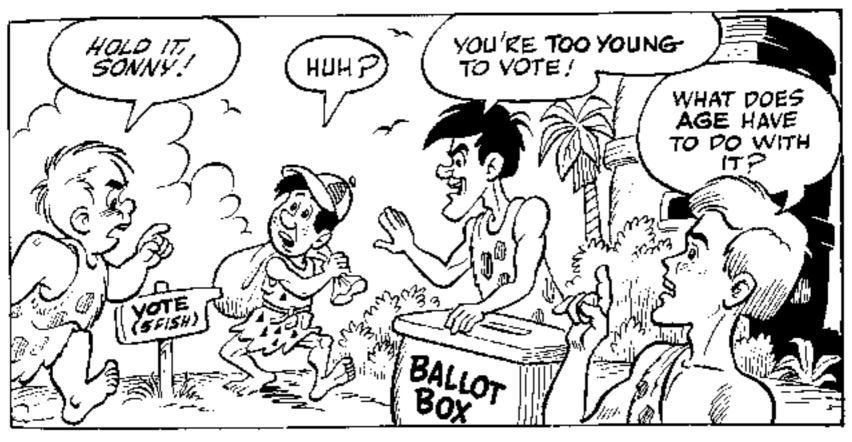


IKE GOING TO THE THEATER...THE PRICE IS THE SAME FOR EVERY-BODY...EACH PERSON ENLOYS THE SAME ENTERTAINMENT...





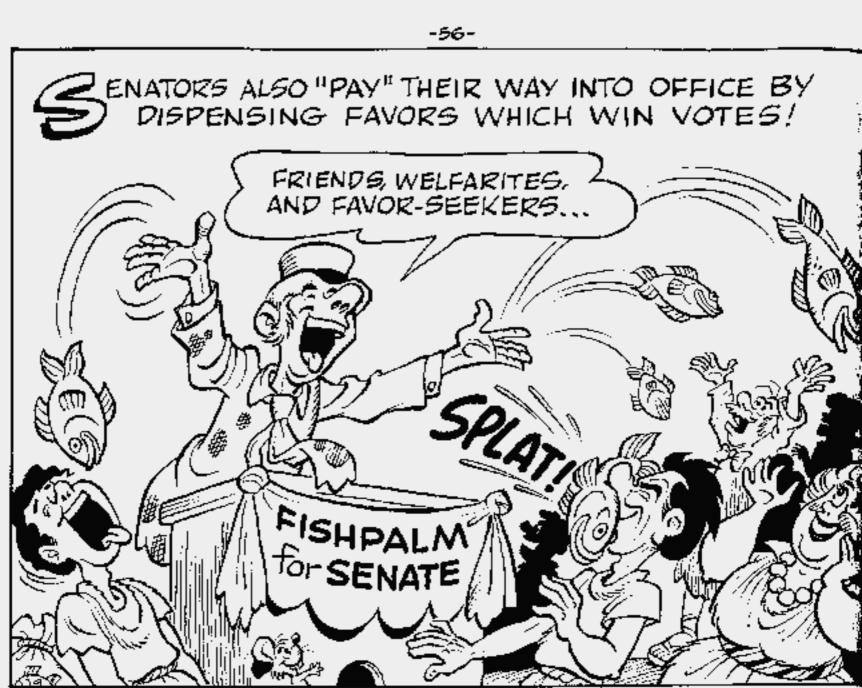


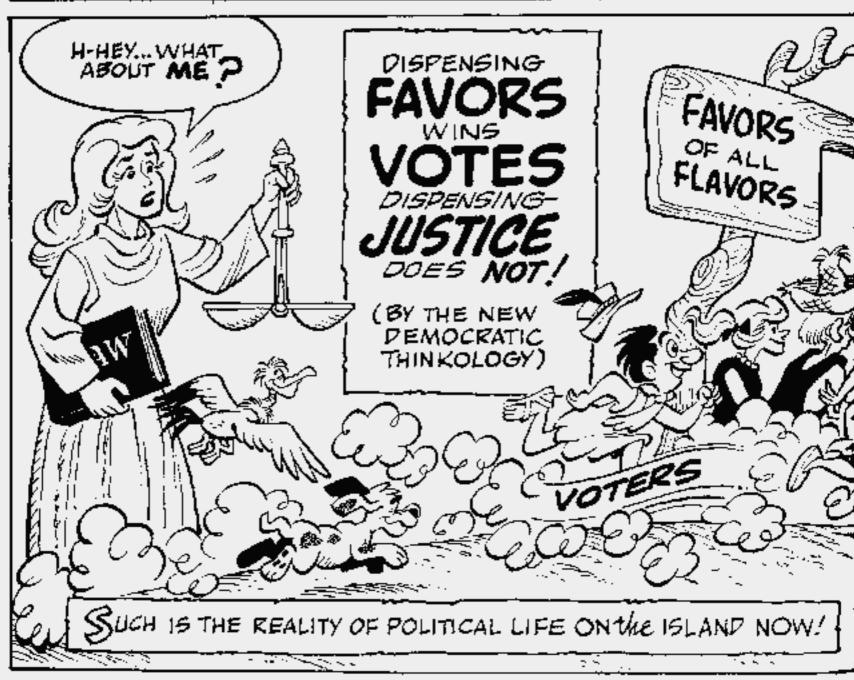






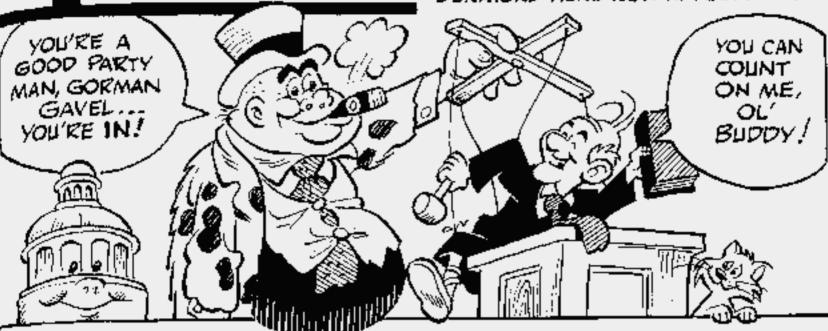






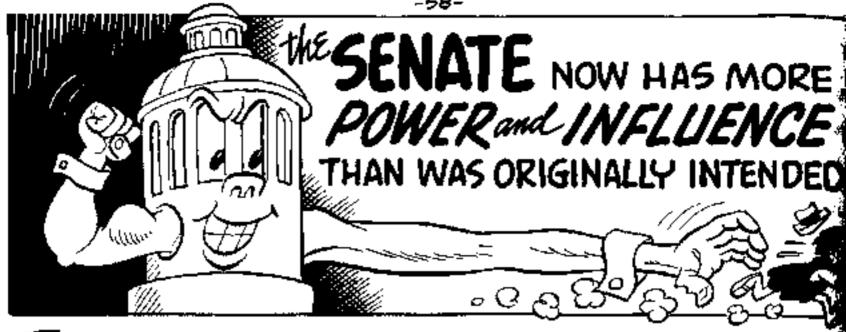
性Courts

THE COURTS STILL THEORETICALLY
DISPENSED JUSTICE, BUT THE QUALITY
OF JUSTICE HAD SUFFERED BECAUSE
OF THE KIND OF JUDGES THE
SENATORS WERE NOW APPOINTING!



Worse yet, the Legitimate Courts were replaced by by a host of New Administrative Courts set up by the senate to administer a Quagmire of New Laws they had passed! These Courts function Outside the Real Legal System and are controlled by the Senate!





RANKLIN Dee 꿏

15 CHIEF SENATOR NOW! HE'S A DIRECT DESCENDANT OF THE ISLAND'S ORIGINAL BULLY!



HE WON REELECTION TO THE SENATE TIME AFTER time through THE FAVORS 60 MANY OF THEM THOUGHT HE DID FOR THEM!

6) UT ALL THE TIME, AS A SENATOR, HE WAS D)Doing favors for them with **their** OWN MONEY () AND OVERCHARGING THEM TO BOOT...

BLESS YOU... AND VOTE FOR ME!

PRAISE

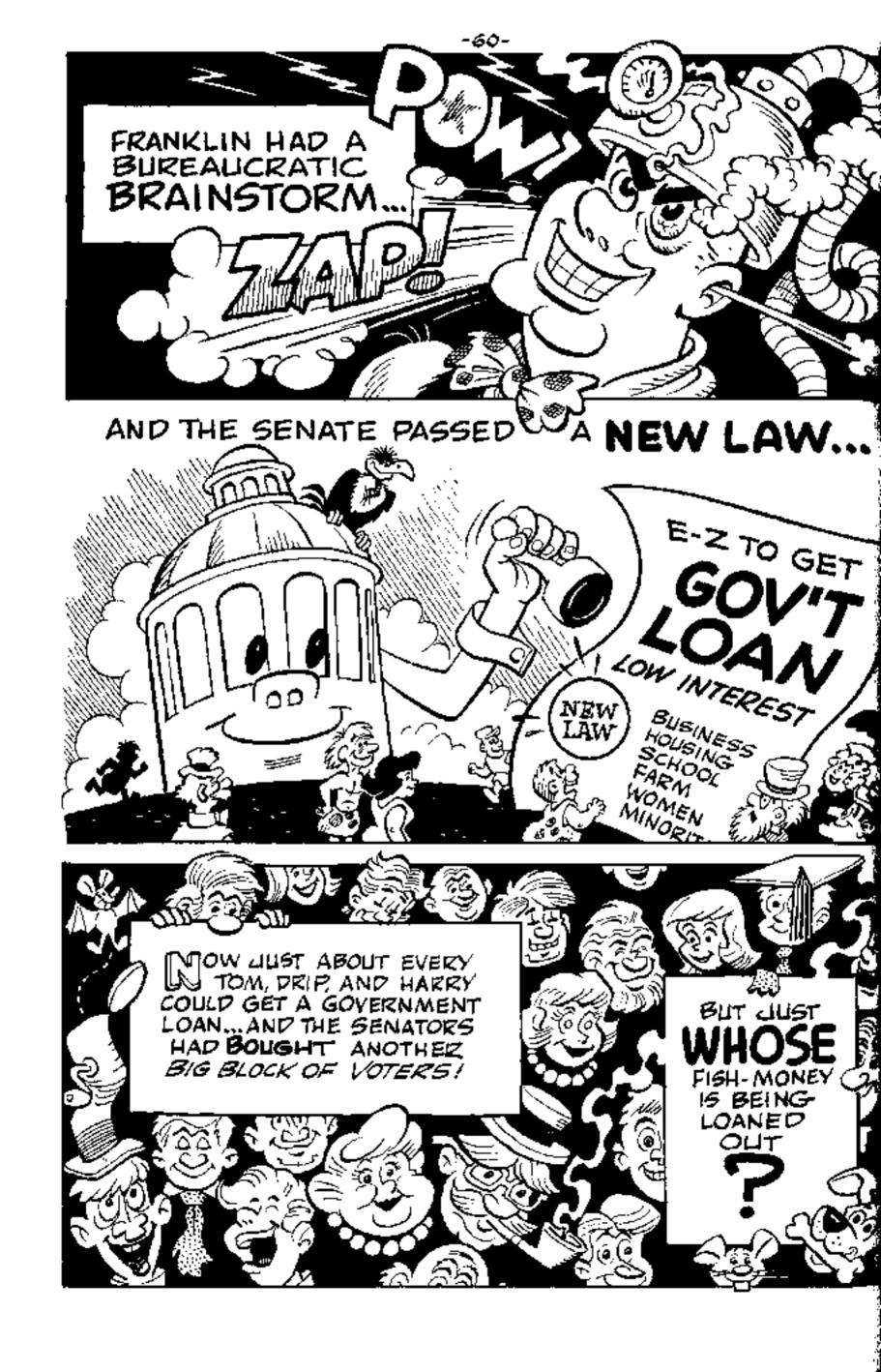
THE LORD

OF THE |SLAND|

FRANKLIN'S TAXING ARM 15 VERY BUT HIS ARM 15 EMACIATED

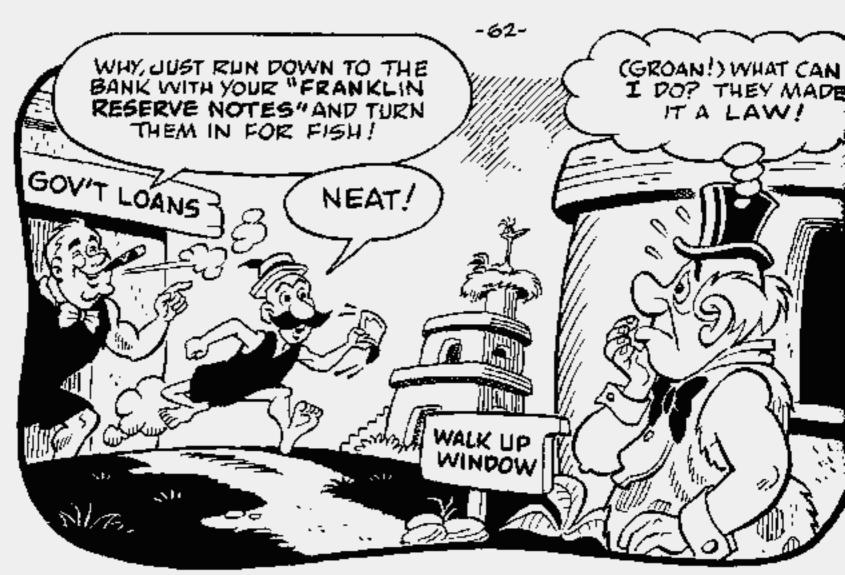
NOTE:



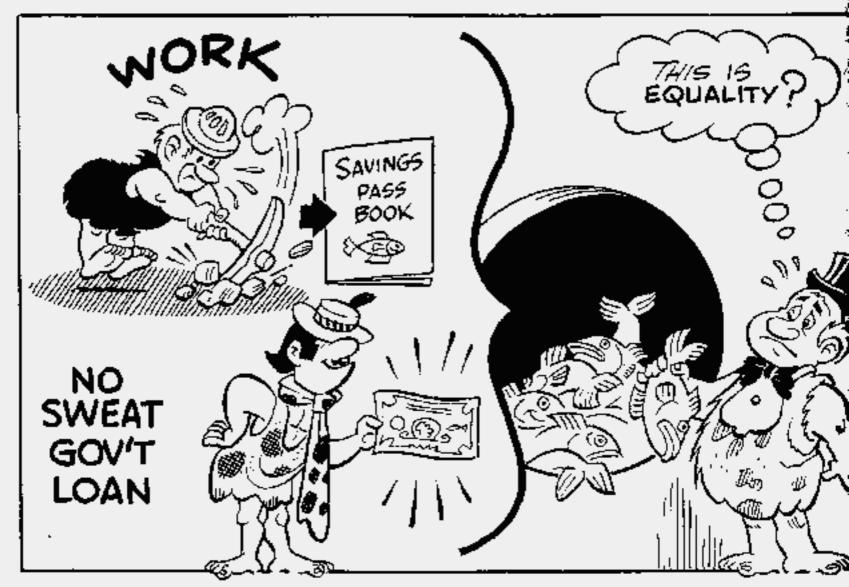






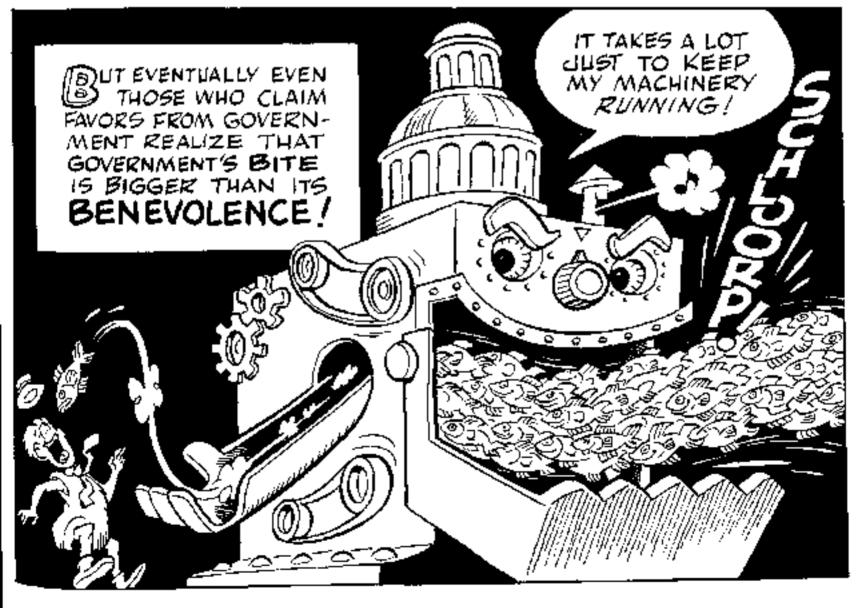


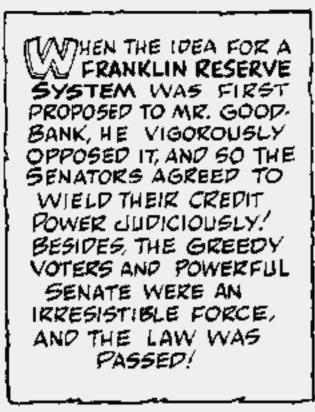
DOW A SAVER'S CLAIM TO FIGH HE HAD WORKED FOR AND DEPOSITED AS EVIDENCED BY HIS DEPOSIT BOOK, WAS NO BETTER CLAIM TO HIS PRODUCTIVITY THAN WHAT COULD BE WITH-DRAWN WITH FRANKLIN RESERVE NOTES...



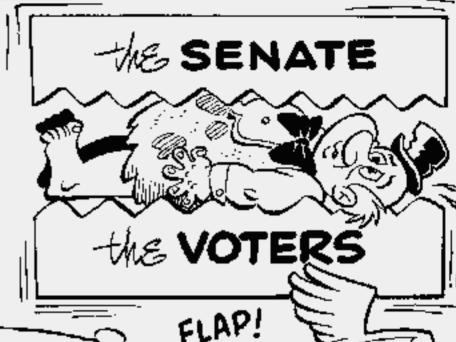
PRODUCERS ALIKE WITH THE SAME "DEMOCRATIC" ACCESS
TO THE COMMUNITY'S STORE OF SAVINGS!













OUT AFTER THE LAW WAS PASSED, IT WAS SOON AMENDED TO REMOVE RESTRICTIVE PASSAGES, AND PROMISES OF GOVERNMENT'S RESPONSIBLE USE OF CREDIT WERE SOON FORGOTTEN!

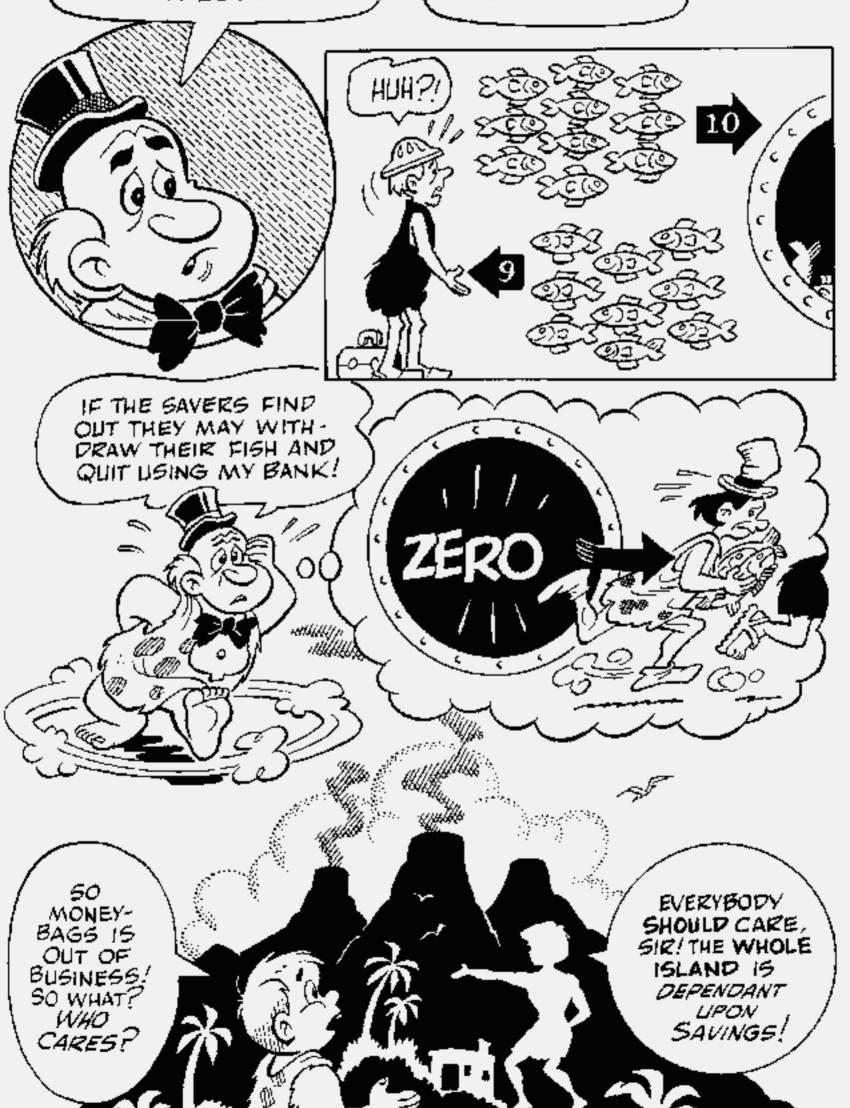
FLAPI

PROMISES

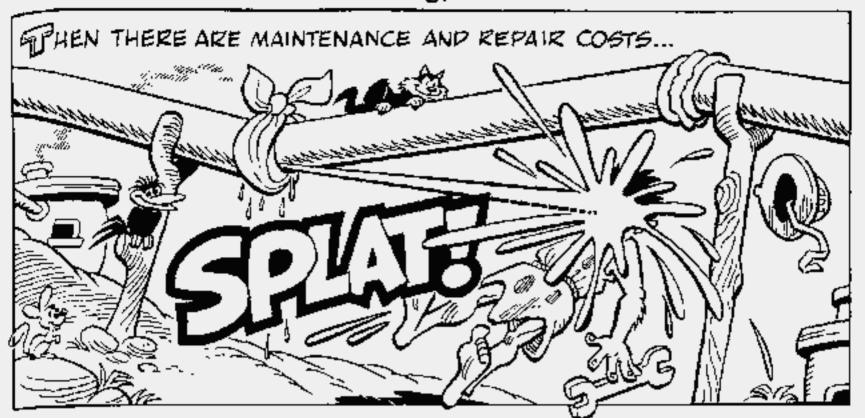


INSTEAD OF THE SAVERS
HAVING A PROFIT THIS
YEAR, THEY'VE SUFFERED
A LOSS!

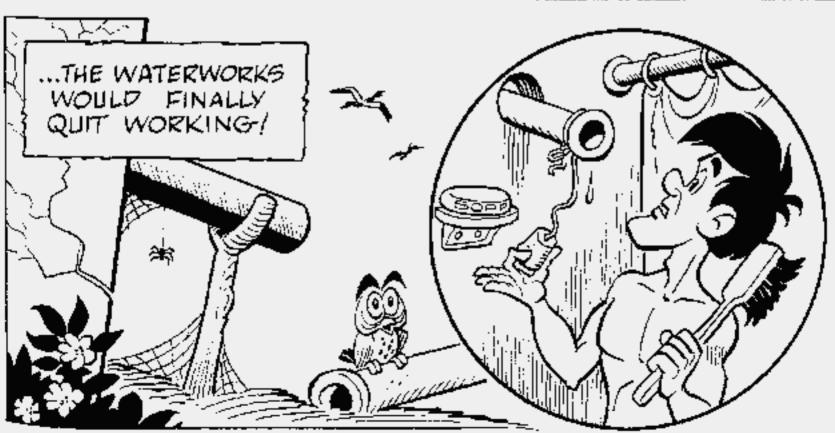
NOW I CAN
RETURN ONLY
9 FISH FOR EVERY
10 PUT IN!













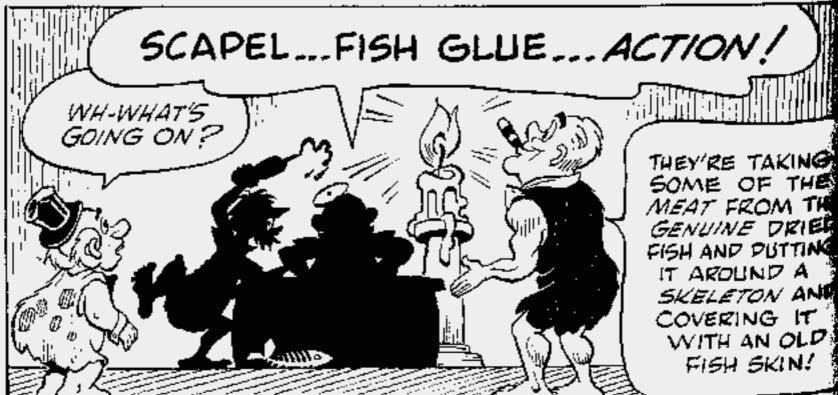








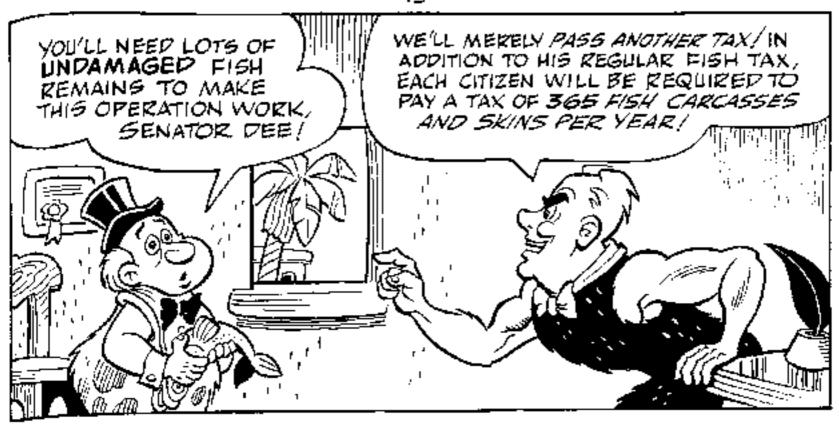












WHY WOULD
CITIZENS TURN IN
THEIR FISH
CARCASSES AND
SKINS IN GOOD
CONDITION?

WE'LL TELL THEM
THAT TO PREVENT
POULUTION ALL FISH
REMAINS WILL BE
PROCESSED THROUGH
OUR SPECIAL
DISPOSAL

AND THAT ONLY
REMAINS IN GOOD CONDITION CAN PASS THROUGH
OUR EQUIPMENT. NO ONE
WILL GET TAX CREDIT
FOR REMAINS TURNED IN
IN POOR CARCASS
CONDITION!



BUT WAIT...IN THE LONG RUN THIS
WON'T WORK! EVENTUALLY THE REAL
FISH SUPPLY NEEDED TO SUPPORT
CONSUMPTION REQUIREMENTS FOR CAPITAL REPLACEMENT AND GROWTH WILL
DISAPPEAR!

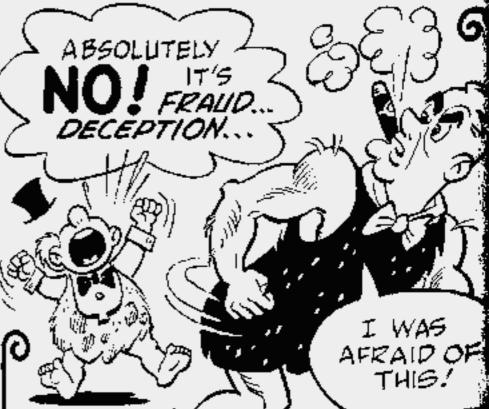


"THE WHOLE
ECONOMIC
STRUCTURE
OF THE
ISLAND
WILL
COLLAPSE",
POINTED OUT
GOODBANK!









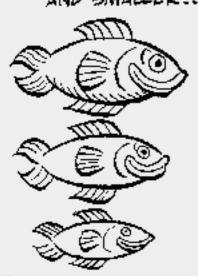




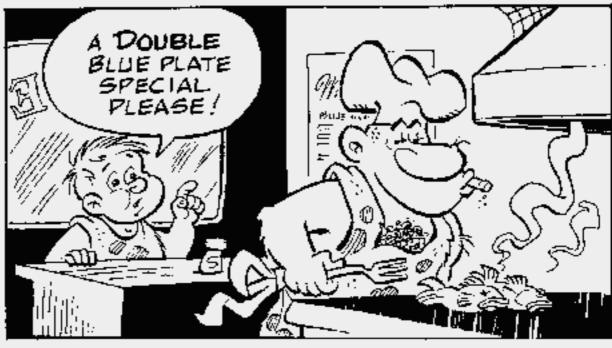


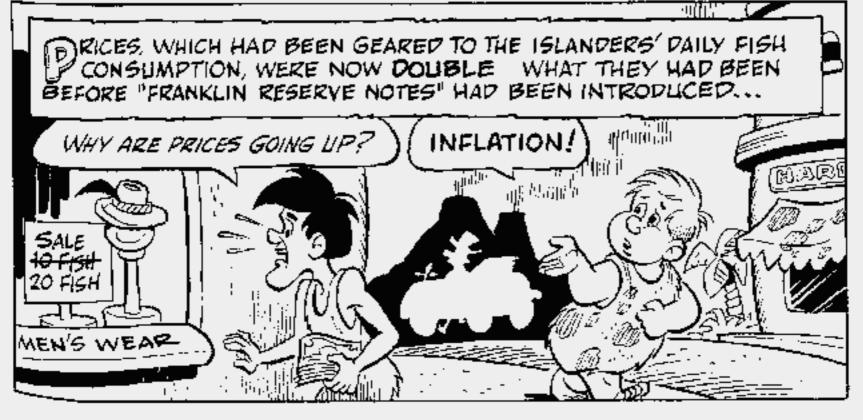


BUT AS TIME PASSED MANY MORE FRANKLIN RESERVE NOTES WERE IGGUER SO MANY MORE IOFFICIAL FISH" HAD TO BE MADE FROM REAL ONES. OFFICIAL FISH BECAME SMALLER...



EVENTUALLY "OFFICIAL FIGH" WERE HALF THE SIZE OF REAL FIGH. AS A RESULT, THE ISLANDERS NOW CONSUMED TWO FIGH A DAY INSTEAD OF ONE...





INFLATION'S'CAUSE



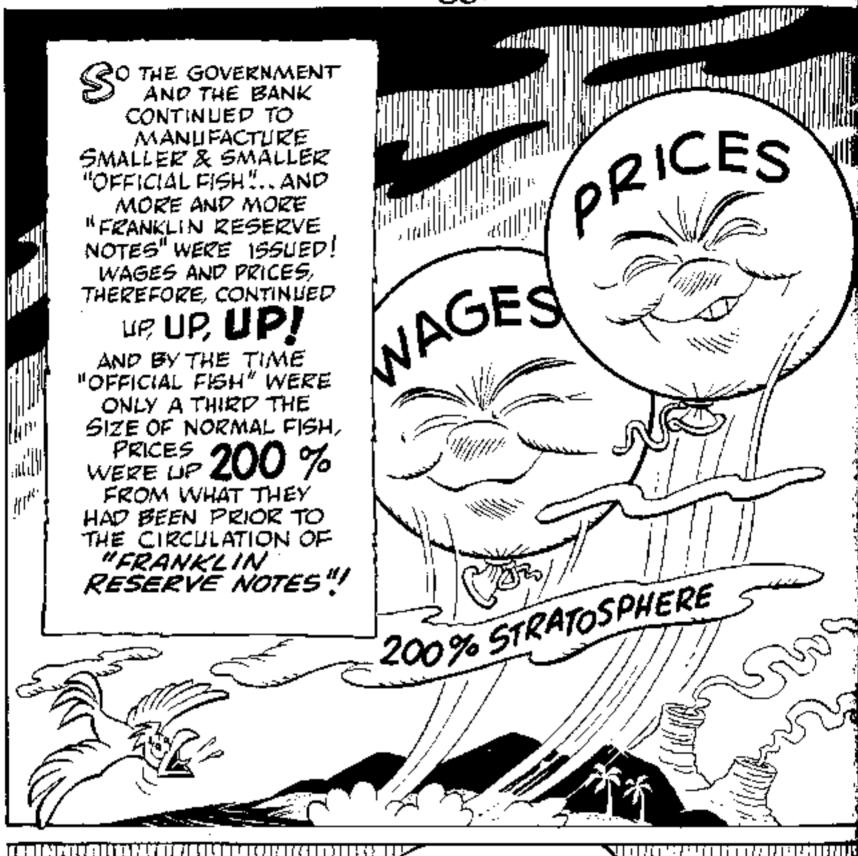




TO ASSURE
THE
ISLANDERS
THAT THEIR
FISH WERE
SAFE IN THE
GOVERNMENT
CREATED THE
CREATED THE
DEPOSIT
INSURANCE

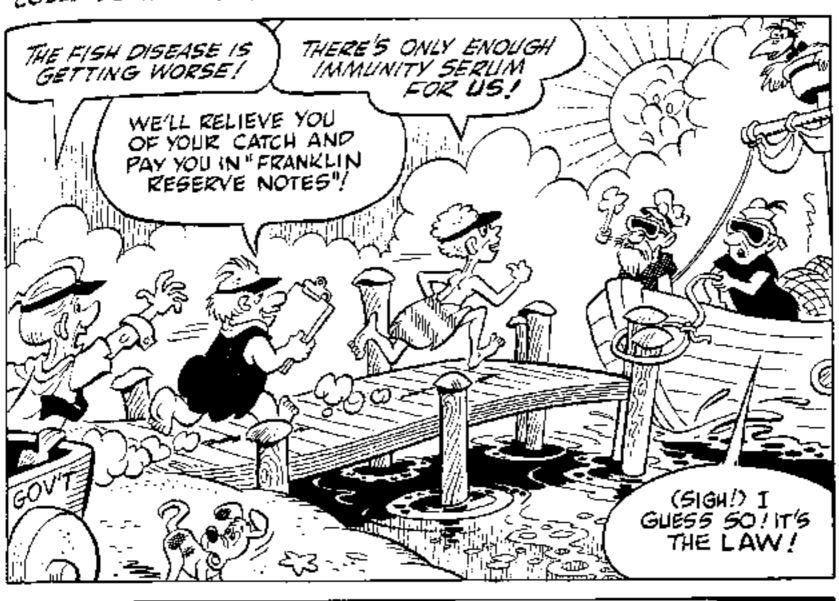
CORPORATION





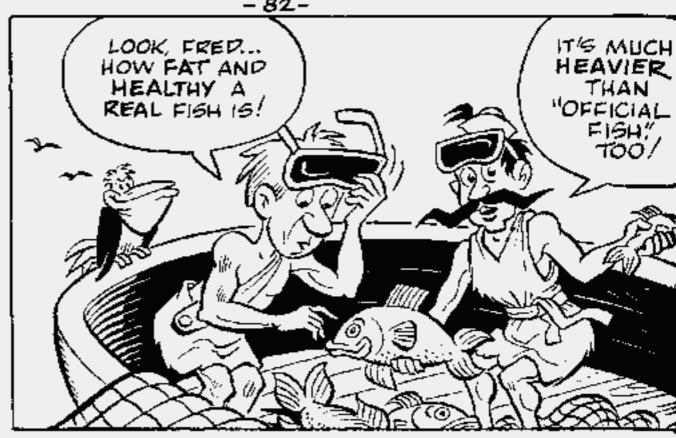


-81THE NEW "FISHING REGULATIONS" PROHIBITED FISHERMEN FROM
EMPTYING THEIR NETS...ONLY GOVERNMENT "FISHING COORDINATORS"
COULD DO THAT...TO PROMOTE THE GENERAL WELFARE...

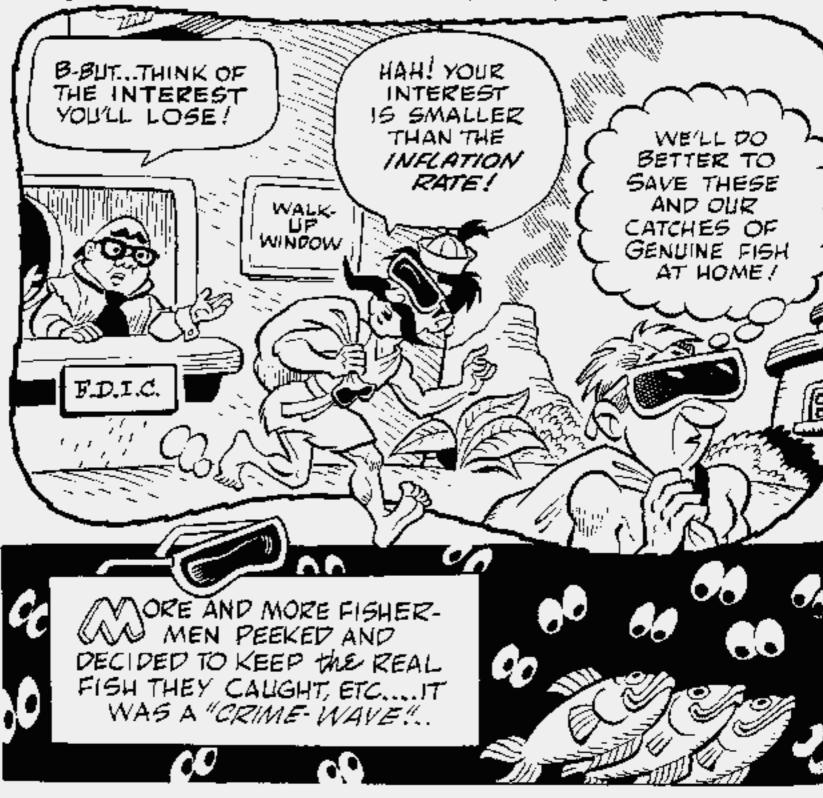








SPHESE "LAWBREAKERS" WITHDREW THEIR U "OFFICIAL FISH" SAVINGS FROM THE BANK ...





"OFFSHORE BANKING" OF REAL FISH BECAME POPULAR AMONG FISH-WISE CITIZENS.



-85-

THE SENATE PASSED STILL MORE LEGISLATION, SUPPOSEDLY TO APPREHEND CRIMINALS, AND NOW ISLANDERS LEAVING THE LAND TO TRAVEL ABROAD ARE TARGETED ...

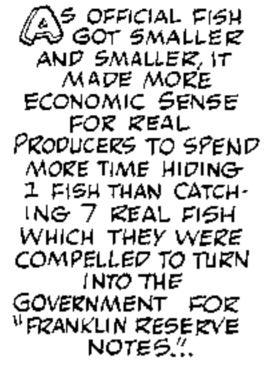




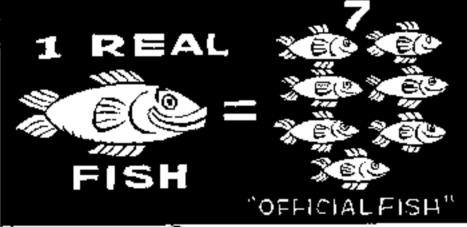














BEWER AND FEWER FISH
WERE TURNED IN TO
THE BANK AND TO MANNY
FUND, AND SO THERE WAS
LESS AND LESS AVAILABLE
FOR CAPITAL LOANS...



A LOAN FOR A

NEW VENTURE?

ARE YOU

KIDDING? THERE'S

NOT EVEN

ENOUGH FOR

LOANING TO THE

WATER WORKS

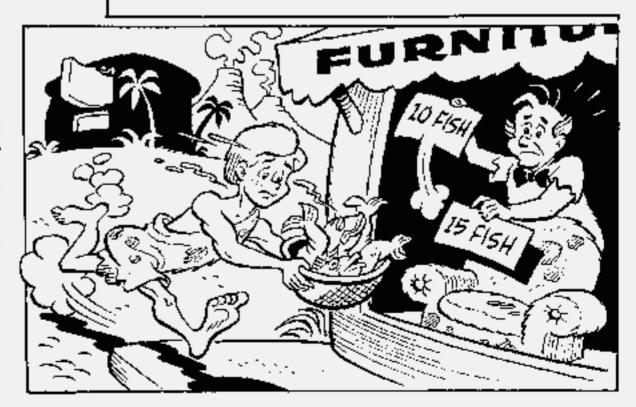
FOR UPKEEP!



THEN I CAN'T BUILD

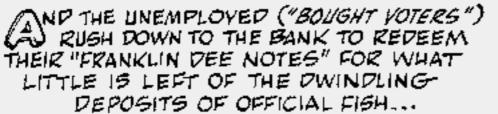


SINCE FISH DEPOSITED IN THE BANK WERE LOSING VALUE SO QUICKLY, ISLANDERS WERE ENCOURAGED TO SAVE LESS, WHILE MANY SIMPLY DISCONTINUED SAVING COMPLETELY. FISH HAD TO BE SPENT QUICKLY TO AVOID LOSSES DUE TO INCREASING-PRICES ...













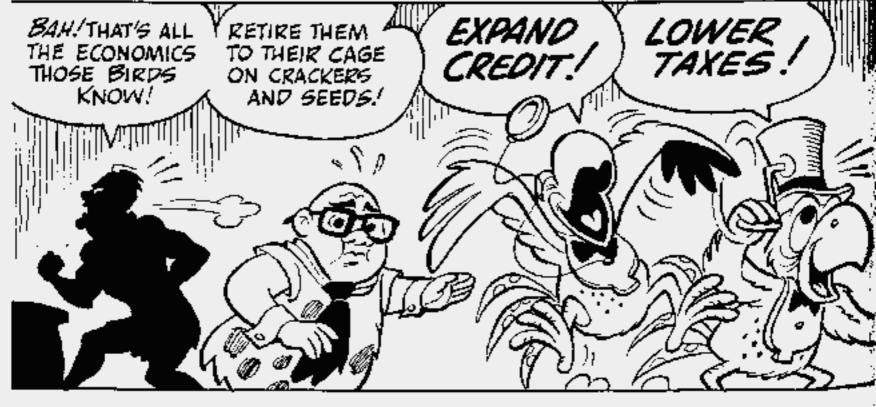






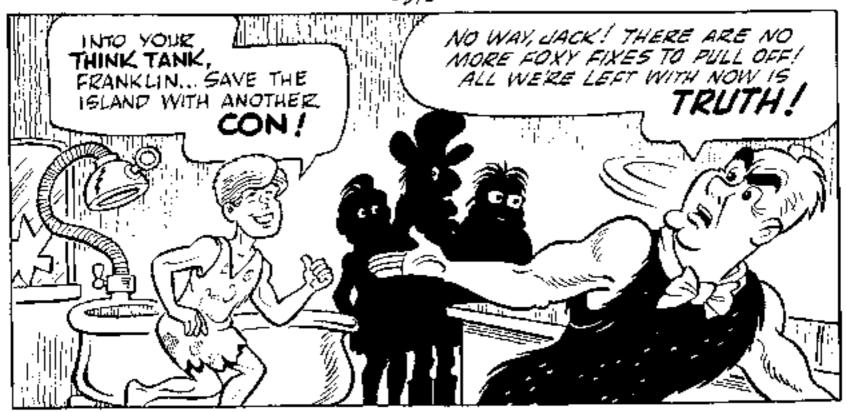




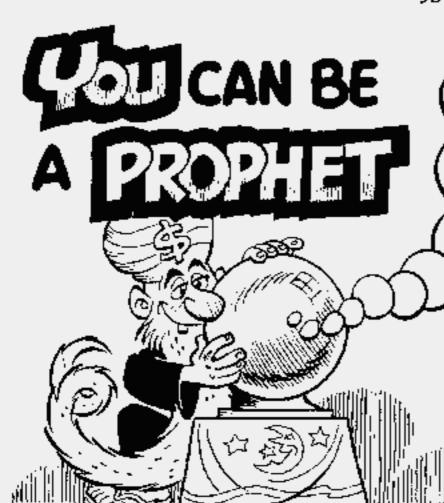












INTERFERENCE BY VOTE SEEKING POLITICIANS BRINGS ECONOMIC

Business cycles, Recessions, DEPRESSIONS AND INFLATION ARE MAN-MADE...ALWAYS PREDICTABLE, ALWAYS AVOIDABLE!

界等的制度 抗烈力抗晶的性的可见的元

EXAMPLE...

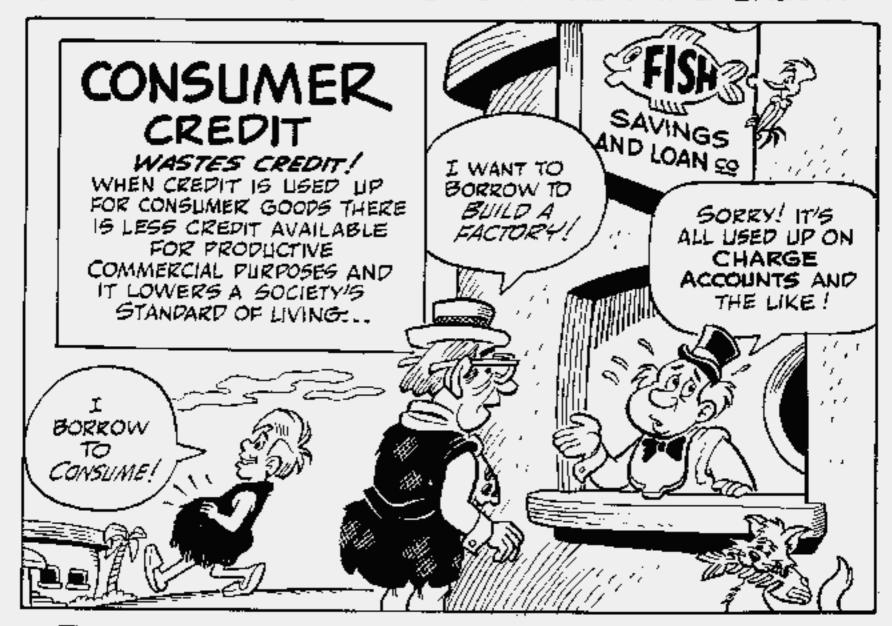
GOVERNMENT BORROWS and TAXES TO FUND WELFARE ROGRAMS LOANS

RODUCTIVE WORKERS ARE PENALIZED BY HIGHER TAXES, WHILE UN PRODUCTIVE INDIVIDUALS ARE REWARDED WITH GOVERNMENT AID. NOT ONLY DO SUCH PROGRAMS REDUCE INCENTIVES FOR ALL, BUT THEY DRAW UPON SOCIETY'S LIMITED STORE OF SAVINGS NEEDED TO CREATE CAPITAL AND PROVIDE JOBS!



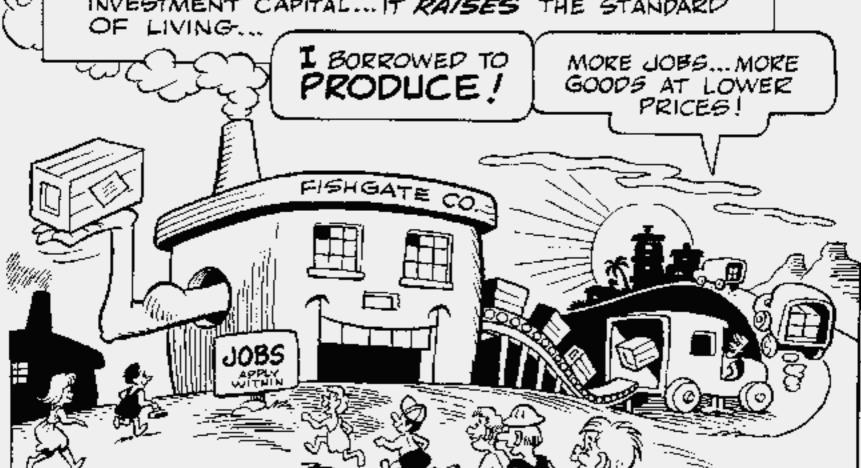
THUS THE NATION'S YOUTH IS NOT HELPED! THERE IS MORE / UNEMPLOYMENT AND PRODUCTION COSTS ARE LIKELY HIGHER!

CONSUMER CREDIT VS. COMMERCIAL CREDIT

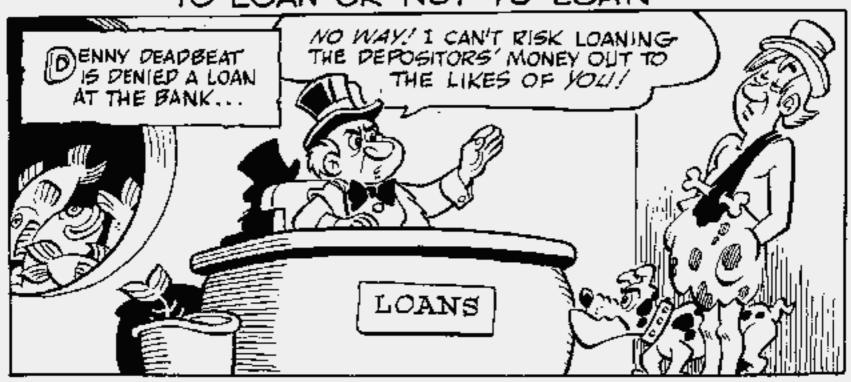


COMMERCIAL CREDIT

INCREASES CONSUMER GOODS, SAVINGS, AND INVESTMENT CAPITAL ... IT RAISES THE STANDARD



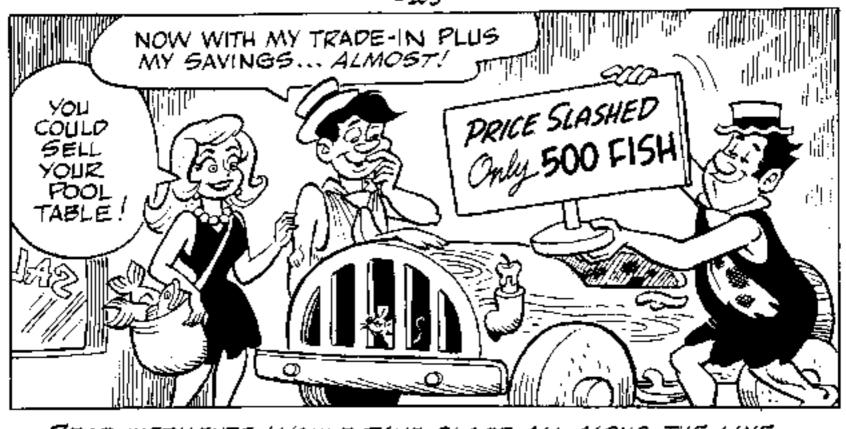
TO LOAN OR NOT TO LOAN











READULISTMENTS WOULD TAKE PLACE ALL ALONG THE LINE ...

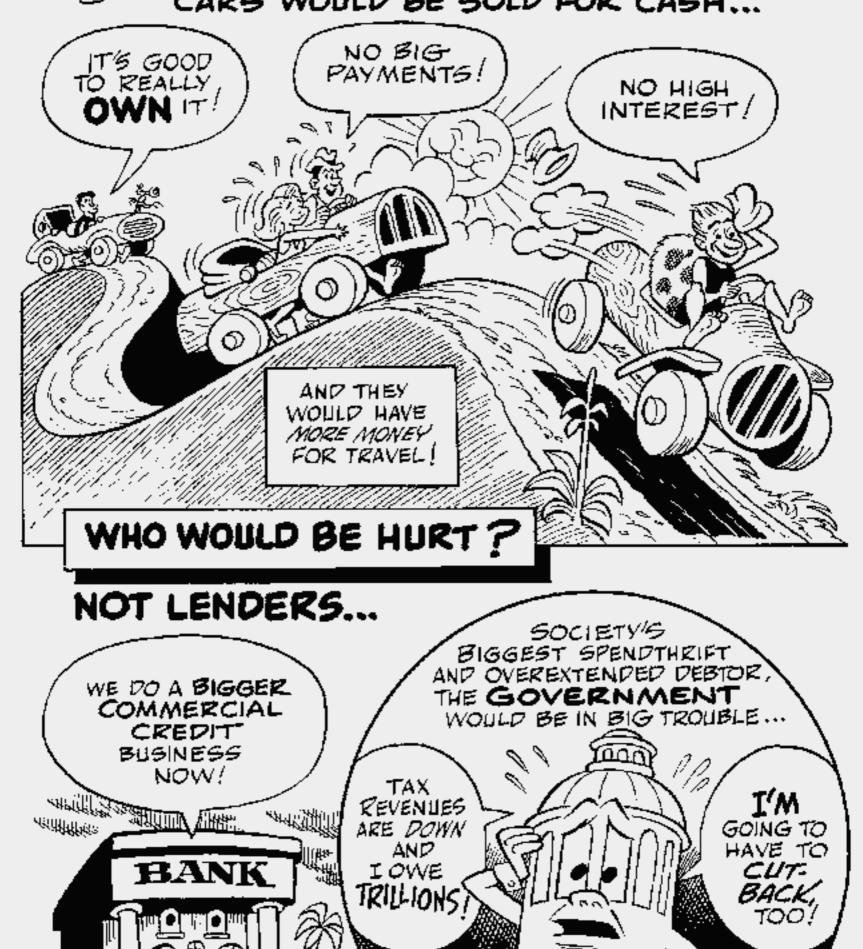


-104- A THE WHOLE ECONOMY WOULD BE EFFECTED... EVERYTHING WOULD ADJUST DOWNWARD...





VENTUALLY, JUST AS MANY, IF NOT MORE
CARS WOULD BE SOLD FOR CASH...



DOW YOU SEE WHY GOVERNMENT ENCOURAGES CONSUMER.
CREDIT...NOT TO BENEFIT THE CONSUMER, BUT TO
BENEFIT ITSELF!

IN "HOW AN ECONOMY GROWS (AND WHY IT DOESN'T)" IRWIN SCHIFF, AMERICA'S LEADING EXPERT ON THE FEDERAL INCOME TAX, PRESENTS ECONOMICS IN HIS THOROUGHLY INFORMATIVE, YET ALWAYS ENTERTAINING MANNER; PROVING THAT THE ONLY THING DISMAL ABOUT THE "DISMAL SCIENCE" MUST BE THOSE WHO NORMALLY TEACH AND WRITE ABOUT IT. WITHOUT A DOUBT, ANYONE READING SCHIFF'S HILARIOUS ALLEGORY WILL HAVE A FAR BETTER UNDERSTANDING OF ECONOMICS THAN MANY WHO HAVE PURSUED THE SUBJECT FULL TIME AT OUR NATION'S UNIVERSITIES.

(CONTINUED INSIDE FRONT COVER.)

